

Managerial Accounting Homework 1

Comprehensive CVP analysis

Q-1 Gary McKnight is evaluating a business opportunity to sell grooming kits at dog shows. Gary can buy the grooming kits at a wholesale cost of \$34 per set. He plans to sell the grooming kits for \$64 per set. He estimates fixed costs such as travel costs, booth rental cost, and lodging to be \$600 per dog show. **Requirements**

1. Determine the number of grooming kits Gary must sell per show to **break even**.
2. Assume Gary wants to **earn a profit of \$900 per show**.
 - a. Determine the sales volume in **units** necessary to earn the desired profit.
 - b. Determine the sales volume in **dollars** necessary to earn the desired profit.
 - c. Using the **contribution margin format**, prepare an **income statement** to confirm your answers to parts a and b.
3. Determine the margin of safety between the sales volume at the breakeven point and the sales volume required to earn the desired profit. Determine the **margin of safety** in both **sales dollars, units**, and as a **percentage**.

Q1 X=4

1. Contribution margin (units) = $\frac{\text{per}}{\text{unit}} = \text{sales price} - \text{variable cost}$
 $= \$64 - \$34 = \$30$

Break-even (units) = $\frac{\text{Fixed costs}}{\text{contribution margin}} = \frac{\$600}{\$30} = 20 \text{ units}$

2. to earn \$900 profit

a. Sales volume (units) = BE (units) + target profit contribution margin / unit
 $= 20 \text{ units} + \frac{\$900}{\$30} = 20 \text{ units} + 30 \text{ units} = 50 \text{ units}$

b. Sales volume (\$) = $50 \text{ units} \times \$64 = \$3200$

c. Income statement (contribution margin format)

Total sales (50 units @ \$64)	\$3200
Less: variable costs (50 units @ \$34)	\$1700
contribution margin	\$1500
Less: Fixed costs	\$600
Net income	\$900

3. Margin of safety (to get \$900 profit)

sales (\$) = sales (target profit) - sales @ BE = $\$3200 - \$1280 = \$1920$

sales (units) = sales (units) target profit - sales volume to get to BE = $50 \text{ units} - 20 \text{ units} = 30 \text{ units}$

percentage % = $\frac{\text{Margin of safety in sales \$}}{\text{sales volume in sales \$ for target profit}} \times 100$
 $= \frac{\$1920}{\$3200} \times 100 = 60\%$

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Michael Rajnik



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